# Craft4Crafters Ltd Presents





**Exhibition Information** 

# Join Us

At Craft4Crafters, our mission is clear: to organise unrivalled textile and craft supply exhibitions that captivate audiences with the perfect blend of attractions and retailers.

Our devotion to value extends to every customer, whether they're a visitor looking for worth in their ticket price or a trader seeking a profitable return.

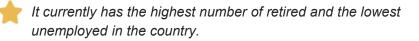
Born in 2001, we have matured over the past two decades to become one of the leading textile and craft exhibitions in the South West. What started as a haven for hobby and paper crafts expanded to embrace a broader array of textile disciplines, including quilting, sewing, knitting, fashion, embroidery, and a spectrum of needle crafts.

Our recent introduction of the Stitching 4 All Show has been met with widespread enthusiasm from our regular visitors and newcomers alike.

#### Why exhibit in the South West?

*It has the fastest growing population in the UK with over 5.2 million now living in its region.* 

It offers a unique blend of natural beauty, cultural richness, economic opportunities, and a desirable lifestyle, making it an attractive place to live, work, and invest.



The South West has a thriving creative and cultural scene.

It is recognised as now being the second wealthiest part of UK.



Household incomes in the South West are above the UK average .

#### **Booking a Stand**

If you would like more details about stand availability, copy of floorplans or wish to discuss in more detail any of our forthcoming shows, please call us, see details below, alternatively you can email, and we will get straight back to you.

Exhibiting prices start at £480 (excl. VAT) and include shell scheme, fascias, company name sign, a night stand clean and carpet. Demonstration and workshop space can also be negotiated when booking a stand



Stand Enquiries: 07834 163455 General Enquiries 0117 370 3372 Email: <u>Debbie@craft4crafters.co.uk</u>

**Stands Include** Double sided, Velcro compatible hessian covered walling, company fascia sign, and carpet.





Bath & West Showground Thursday 12<sup>th</sup> - Saturday 14<sup>th</sup> October 2023

- The Bath and West Showground is one of England's largest showgrounds.
- 肯 Seeing over a million visitors to the site every year
- 岸 Set in 240 acres with multi exhibition halls and plenty of free parking
- Easy access, with onsite camping available for traders



Show Attracts: 6,000 visitors

Exhibitors Attending: 89 traders

The home of one of the first crafting shows seen in the UK.

SHOWGROUND



Images: C4C Bath & West April/Oct 2019



Westpoint Arena, Exeter Thursday 4th – Saturday 6th April 2024

Since its humble beginnings in January 2001, this show has flourished, securing a revered spot as one of the largest and most sought-after events of its kind in the South West.

The show's growth has made it a beacon in the industry, attracting enthusiasts from far and wide. Its rise in prominence is a testament to its superb quality and consistency, making it a jewel in the crown of South West's cultural landscape.

Westpoint Arena is one of the largest exhibition and entertainment venues in the southwest of England It offers modern and versatile facilities, and offers a wide range of exhibitions, from trade shows to consumer events. Nestled in a vibrant region that's home to more than 470,000 residents, the venue boasts seamless connections to Devon's bustling population of 1.2 million, creating an expansive network of potential visitors.



Strategically positioned just a stone's throw from the M5, the venue offers unparalleled ease of access.

Visitors enjoy the convenience of effortless venue accessibility paired with abundant complimentary on-site parking options, ensuring a stress-free experience.

Show Attracts: - 12,000 visitors Exhibitors Attending: 145 traders

#### Images: C4C Westpoint Feb 2020



# event marketing strategy

We know how important it is to do the right amount of pre-show marketing and with our years of experience we have been able to perfect our marketing strategies to get outstanding results. We understand your customer profile and have built a network of marketing data which allows us to effectively target the correct type of audience. Our goal is to bring the right customer to your stand, giving you the chance to make good sales, introduce new products and enhance relationships with existing and new customers. We do this through ...



#### <u>Website</u>

One important factor in getting a good footfall is an effective website, our goal when marketing any of our events is to have an informative, and easy to navigate website. Our site has a high trust value, with an 85% return rate. Visitors can view all the latest show news and purchase tickets, discover and book workshops, download exhibitors' details and floorplans – our site receives a high number of visits with nearly 60% of the attendance purchasing tickets prior to the event.



#### Media

Over the last 20 years our events has developed an excellent media relationship, with national and local publications, local & national press, TV and Radio. Previous years have seen BBC TV and Radio. The event is reported and advertised heavily building up to the show



## Social Media

Our social media campaigns cover a wide spectrum of online platforms, including Facebook, Twitter and Instagram. We run specific advertising and organic marketing campaigns months before the event. We join creative communities, getting event information to them quickly and effectively. We have a strong loyal following and have found this a perfect way of getting event feedback. This is always followed by a post-event marketing campaign.



#### **Grass Roots**

Key to our success is the relationships we have built with creative groups, guilds, learning institutions within the region, through this we are able to get the right show message attracting the right type of visitor to the event.

### **Email/Postal Marketing**



With close to nearly 20,000 email subscribers, we use email marketing to promote ticket offers, show news, and workshop details. This is extremely effective and generates a large amount of advanced ticket sales. In addition, we mailshot previous visitors with special ticket offers and show news.

If you would like to find out more about our marketing programme, please call or email us, we would be happy to discuss.

Book your stand Email: debbie@craft4crafters.co.uk Call Debbie on 07834 163455



# www.craft4crafters.com www.stitching4all.co.uk

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